



## JOB DESCRIPTION AND PERSON SPECIFICATION

**JOB TITLE:** Project Agronomist – 1 position

**REPORTS TO:** Project Coordinator

**STAFF REPORTING TO POSTHOLDER:** None

**LOCATION:** Manyara/Singida/Morogoro

**DURATION & HOURS:** 40 hours a week, fixed-term contract

### PURPOSE OF THE ROLE

Farm Africa is implementing the *Farm to Market Alliance* (FtMA) project in the Singida, Manyara, and Morogoro regions. Farm Africa is looking to recruit Agronomist to take the lead delivering demand-driven advisory services to the farmers through the establishment of demonstration plots in collaboration with input companies and provide technical training to FSCs, and farmers on CSA/GAP, and PHM leveraging on public and private sector partners facilitating and supporting market linkages and aggregation via the FSC model.

### KEY TASKS AND RESPONSIBILITIES

#### Project Implementation

- Plan and ensure all project outputs, as listed in the project documents, are effectively achieved.
- Link and coordinate service providers, both public and private sector partners with FSCs, and farmers, and facilitate access to demand-driven products, services (aggregated), and information, through B2B meetings at district and village levels, FSC and farmer outreach programs, and market activation campaigns (field days)
- Conduct a high-level rapid assessment of services and products demanded by smallholders and establish critical demand (quantitative) that will inform FSC decision-making.
- Build capacity of FSCs (sales agronomists and extension officers) through TOTs on CSA/GAP/ PHM
- Deliver demand-driven advisory services through the establishment of demonstration plots in collaboration with input companies and training of FSC, farmers on CSA/GAP, and PHM leveraging on public and private sector partners
- Development and dissemination of agronomic and other communication/visibility materials (CSA/GAP, PHM, mechanization)
- Organize training and sensitization meetings (workshop) on new or piloted interventions/innovations (Agroforestry Spraying service providers, QDS production)
- Training and demonstration activities (ex. Irrigation practices - SRI, soil and water conservation- water retaining/harvesting, agroforestry, ISFM, IPM)
- Develop and validate business cases on mechanization, agroforestry, and QDS
- Support the scale-up and documentation of aggregation models, farmer outreach, and aggregation whilst sensitizing on standards, quality assurance
- Conduct and disseminate market intelligence on market prices, crops demanded, off-takers, logistics, finance, etc. to FSCs for decision-making.
- Coordinate linkage meetings (B2Bs and B2C) and scale up engagement between off-takers/financial institutions/logistics service providers on different offerings to FSCs and farmers.
- Coordinate and monitor output aggregation and sales and identify challenges and best practices for soya bean, maize, beans, sunflower and rice.
- Development of CSA training materials/info graphs and documentaries
- Promotion of agroforestry trees (woodlots/fallows/fodder banks), establishment of tree nurseries and supporting commercialization
- Conduct mechanization field days/service clinics with Mechanization



suppliers/distributors to promote assortment of climate smart implements - rippers, sub soilers and mechanization tools (power tillers etc)

- Conduct a capacity needs assessment/capacity diagnostics and determine and assess gaps in knowledge, skills, and capacities to effectively implement the plan outcomes of the project.
- Support provision of soil testing, spraying and QDS to SHF
- Strengthen the technical and business acumen of the SMEs, FOs, AMCOS, agro-dealers, and entrepreneurs in collaboration with private sector actors and BDS providers.
- Facilitate recruitment and registration of farmers whilst capturing critical data on farmer profiles, commodities and acres under production, yield estimates and forecasts, farm management and good agriculture practices, etc.
- Conduct field-level farmer outreach and mobilization to raise awareness of project activities

### **Monitoring and Reporting**

- Support the Monitoring, Evaluation and Learning (MEL) team in acquiring high level of good quality data related to the FSC.
- Work closely with the Project Coordinator (PC) and Monitoring, Evaluation and Learning (MEL) team to ensure data collection tools at the FSC level are aligned to the project's M&E activity plan and indicators.
- Performing regular monitoring and providing updates to donor on the services provided by FCSs (e.g, improved seeds sold, post-harvest technology provision, aggregation and marketing, mechanization services delivered etc);
- Collaborate with the team to develop the activities work plan and consolidate monthly, and quarterly reports, and related donor reports and ensure timely submission to the project coordinator based on the agreed format and according to organisational guidelines and deadlines
- Document case studies and success stories
- With support from the MEL team, participate in community feedback sessions and document lessons for improving project delivery.

### **Other Roles**

- To participate and represent the project and Farm Africa in relevant forums as directed by Project Coordinator

<b>PERSON SPECIFICATION</b>	
<b>Essential</b>	<b>Desirable</b>
<b>Education, qualifications &amp; other knowledge</b>	
Bachelor's degree in related activity (i.e., Agriculture, Extension, and Agronomy)	Bachelor's Degree in General Agriculture, Agronomy, or Extension
Knowledge of the agriculture sector in Tanzania, including value chains and the enabling environment	Experience in agronomy, agribusiness, agricultural extension, and market engagement
Minimum 2+ years of experience	Experience working in NGO's
<b>Experience</b>	
Project management, planning & implementation	Knowledge, skills and practical experience in agricultural production and marketing



Practical experience and knowledge on agriculture sustainable practices and seed production	Experience in Regenerative Agriculture and/or CSA i.e. Agroforestry and CSA technologies
Knowledge of farmers' needs, input supply, aggregated marketing, B2B linkages, PHHS, advisory services/GAP, and value addition.	
<b>Skills &amp; abilities</b>	
Agribusiness Intelligence	Market linkages
Proficiency in spoken English & Kiswahili	
Strong communication (both verbal & written) & Interpersonal Skills	
Excellent in stakeholder management and networking	
Ability to work under pressure	

## Our Values

Investing in smallholder farming is the number one way to combat poverty in rural Africa. Farm Africa is a leading NGO specialising in growing agriculture, protecting the environment and developing businesses in rural Africa.

- **EXPERT:** Expertise and insightful evidence-based solutions are at the heart of everything Farm Africa does.
- **GROUNDLED:** Our teams and partners work closely with local communities, engaging them in every level of decision-making.
- **IMPACTFUL:** We deliver long lasting change for farmers, their families, and the environments they live in.
- **BOLD:** We model innovative approaches and are not afraid to challenge strategies that are failing.

## Contact details of how to apply:

If you are interested in this position, please send your application with updated CV to: [tanzaniarecruitment@farm africa.org](mailto:tanzaniarecruitment@farm africa.org) before or by **noon (EAT)** by **12:00 Noon (EAT)** on **Tuesday, 22, April 2025**