



Philanthropic Leader Trustee

Farm Africa Board

Farm Africa has spent four decades building deep roots in eastern African agriculture, reaching over 760,000 people and raising £18.2m in 2025 alone. Across Ethiopia, Kenya, Tanzania and Uganda, we nurture the entrepreneurial spirit of smallholder farmers, pastoralists, communities and governments to tackle poverty, food insecurity and climate change. That means improving agricultural practices, raising incomes, restoring the environment and strengthening climate resilience - through regenerative, climate-smart agriculture, sustainable landscape management and stronger links to markets and finance. Our approach is evidence-based and commercially credible: not just productive for a single season, but restorative for the land, resilient under a changing climate and compelling enough that farmers sustain it themselves. With a new strategy about to launch, we are ready to scale.

Our mission	Our vision	Our environmental agenda
is to promote sustainable agricultural practices, protect the environment and strengthen markets in rural Africa	is of a resilient, rural Africa where people and the environment thrive	is to protect, conserve and restore biodiversity and ecosystems

THE ROLE: What we are asking of you

Pivotal to Farm Africa's funding sustainability, our philanthropy department was established two years ago and has grown by over 200% in that time, from a pipeline that did not exist before 2024. The groundwork is laid and the philanthropic trajectory is mapped - what we need is a Trustee who can help us achieve our ambitions.

Our Philanthropic Leader Trustee will be able to open networks of senior philanthropic capital and help Farm Africa build the transformational relationships that unlock the next stage of growth. We are looking for a leader with significant influence in financial services, professional services, or related sectors, whose networks include individuals with both the access to transformational philanthropy and an interest in Africa, in farming, in climate, food systems, gender equity or poverty alleviation.

What the role involves in practice

- Attending quarterly Board meetings (typically half-day) and contributing to strategic oversight of the organisation as it enters a new period of strategic planning.
- Co-hosting a small series of cultivation dinners typically for 10-20 people, introducing Farm Africa's mission to senior individuals in your network, in a relaxed, peer-to-peer setting.
- Attending Farm Africa donor cultivation and advocacy events where available - typically 2-4 per year, and playing an ambassador role in conversations with prospective supporters and donors.
- Offering strategic advice as a member of the Advisory Committee to Fundraising, on how to approach, cultivate and communicate with individuals from your sector and networks.
- Making introductions on a relationship-led basis as trust develops - never in a way that puts your relationships under pressure and always in partnership with the Philanthropy team.
- Time commitment of approximately 10 days per year, including board meetings, cultivation dinners and events.

Farming shouldn't cost the Earth.

It should be a catalyst for the transformation of food systems, the restoration of ecosystems and the creation of lasting prosperity for millions of farming families across Africa.



THE OPPORTUNITY: Why this moment, Why Farm Africa

- ▼ *We have the evidence. We have the models. We have the relationships that turn local interventions into positive change at scale. What we need now are the philanthropic networks to power the next stage.*

Farm Africa is unlike other development organisations. We were founded in 1985 with the belief that what rural Africa needed was not aid dependency but agricultural transformation that connects people and markets. Our programmes have restored landscapes and biodiversity, increased average household incomes and built critical climate resilience among smallholder farmers who make up over 80% of Africa's agricultural workforce. The Philanthropic Leader Trustee role offers an unparalleled opportunity sit at the heart of our next phase of growth, supporting the delivery of a new strategy that will provide opportunities for hundreds of thousands of smallholder farmers and communities in eastern Africa, and change the narrative for agriculture, climate resilience and food systems.

THE BOARD: Who you will be joining

Farm Africa's Board brings together deep expertise across diverse sectors, including sustainable development, agriculture, food systems, finance and legal practice. Our Chairman since 2025 is Amar Inamdar; a leading climate and sustainability investor with the Acumen Fund. And information on all of Farm Africa's Trustees can be found [here](#).

WHO ARE WE LOOKING FOR: The person

We are looking for someone for whom Farm Africa's mission connects with something you personally care about and where the networks you have built create a natural bridge to a new set of philanthropic relationships. Networks that will include individuals, organisations or Foundations that have both the capacity and the inclination for transformational philanthropy.

In summary, you bring:

- ▼ A significant senior network in financial services, professional services, or comparable high-value sectors, including individuals with the capacity for major philanthropic gifts.
- ▼ A genuine connection to at least one of Farm Africa's core themes: agriculture, climate, food security, poverty alleviation, ecosystems, gender and inclusion, or sustainable development.
- ▼ An confident approach in convening settings - hosting dinners, introductions at events, advocating for our work.
- ▼ An understanding of, or appetite to understand, philanthropic giving as part of personal wealth planning and purpose.
- ▼ Willingness to contribute to Board governance and to engage with Farm Africa's strategic direction and fundraising ambitions.

NEXT STEPS: Expressing interests

We would welcome an initial informal conversation. If this brief resonates with you, or if you know someone for whom it might, please reach out directly.

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