

Value Chain Coordinators, NOURISH Project

Two coordinator positions one responsible for sorghum (Dodoma) and another one for Horticulture(Sumbawanga) value chains

Purpose of the roles

The NOURISH Project Value Chain Coordinators play a central role in ensuring the effective delivery of four complex value chain interventions (sorghum, sunflower, common bean, and vegetable value chains), providing strong technical competence and field coordination functions. The roles are responsible for the achievement of respective value chain outputs and outcomes. They will lead the planning, implementation, reporting, monitoring, and learning processes in relation to each respective value chain strategy, while ensuring adherence with organisation and donor requirements. Value Chain Coordinators will manage specific private and public sector stakeholder relationships and be directly responsible for certain technical delivery roles. Internally, the roles will line manage and provide necessary technical guidance and support to Value Chain Officers (and collaborate closely with all cross-cutting and supportive roles) to ensure implementation of assigned project activities within the planned timeframes and budget.

The Two successful candidates will have a track record in successful value chain intervention delivery, involving aspects of planning, stakeholder coordination, activity implementation, team collaboration, budget management, monitoring, and reporting. They will have relevant in-depth knowledge of the specific value chains and opportunities for market-based interventions to transform in line with project objectives, knowledge of nutrition, climate and gender-sensitive approaches, and practical experience gained from working within either the private sector, the public sector, or a development organisation.

Key Responsibilities

Value chain intervention delivery and stakeholder collaboration:

- Develop and review work plans, budgets, and progress reporting for the value chain activities across two geographies, in collaboration with the Deputy Team Leader, other team members, and local CSO partners.
- Primary delivery responsibility for achieving value chain-specific activities and outputs in support of outcome 1 (increasing SHF productivity and climate resilience):
 - Increased private sector – farmer partnerships in improved seed multiplication and distribution.
 - Increased SHF access to finance for production and storage.
 - Increased SHF capacity in CSA and improved field and post-harvest loss practices.and outcome 2 (making local value chains and markets work for small-scale food producers):
 - Strengthened value chain linkages to empower SHFs and cooperatives lead market innovations.
 - Increased value chain actor access to digital agricultural services.
 - Increased micro, small and medium enterprise (MSME) business and technical capacity.
- Coordinate and foster collaboration with government officials (e.g. TARI, extension officers), village-based structures (e.g. farmer cooperatives/organisations, women/youth groups, savings/credit organisations), private sector (e.g. agrodealers, input distributors, MSMEs, buyers, aggregators, processors, business development and financial services), and other stakeholders (e.g. radio/media, civil society organisations).

- Lead and support preparatory field activities including GESI-responsive analysis, selection of improved varieties and value chain actors for targeted initiatives, formulation of capacity building material as relevant, and participatory planning with government and other actors.
- Continuously identify opportunities for new interventions and partnerships in support of project outcomes.
- Ensure proper control and management of financial resources for value chain activities.
- Ensure the quality of project deliverables and provide technical input to meet the required standards.
- Identify risks in a timely manner and work with project team to develop mitigation plans.

Team management:

- Line management of two value chain officers, including effective performance management and ensuring the provision of support as required.
- Support 'one team' matrix ways of working across value chains and geographies, and collaborate with cross-cutting roles responsible for food security & nutrition, gender, FinTech, MEL and communications.

Monitoring, learning and knowledge management:

- Lead and oversee the collection of progress data required for the monthly monitoring purposes.
- Facilitate cross learning between geographies and participate in periodic (quarterly and annual) project reflection processes with focus on progress, adaptation, and learning.
- Prepare high quality monthly and quarterly reports and contribute to internal and external knowledge sharing by documenting project insights.

Role requirements

Qualifications and experience:

- Degree in a relevant discipline such as agriculture, agronomy, agribusiness, horticulture, rural development or entrepreneurship. A Master's degree is an added advantage.
- Minimum 5 years of relevant work experience in the specific value chain (sorghum, sunflower, common bean or vegetables) in Tanzania, with knowledge of main actors, policies and economics.
- Demonstrated ability to design and deliver effective interventions, including market-based approaches, inclusive business/market models and public-private partnerships.
- Demonstrated experience in managing field teams and diverse stakeholders.
- Understanding of nutrition, climate, and gender-sensitive approaches for smallholder farmers.
- Fluency in both written and spoken English and Kiswahili.
- Computer literacy (Word, Excel, and PowerPoint).
- Experience and skills in field data collection, verification, analysis, and report writing.

Desired attributes:

- Passion for working with smallholder farmers and MSMEs in the specific value chain.
- Able to lead, inspire and energise value chain teams in a collegiate manner.
- Self-aware, possessing high levels of emotional intelligence and respect for staff, colleagues, and partners.
- Highly motivated self-starter, with strong organisational skills, who takes individual accountability seriously.



- Result-oriented with an entrepreneurial, curious, innovative, and adaptive mindset for problem-solving.
- Excellent social and communication skills (written and oral), as well as reporting skills.
- Commitment to continuous learning and knowledge sharing.
- Strong sense of integrity and personal commitment to the goals and values of SNV and Farm Africa.
- Ability to undertake unaccompanied travel and operate in remote areas.

Additional information

- Location: Dodoma (Sorghum VC Coordinator) or Sumbawanga (Horticulture VC Coordinator) with regular field travel (60%)
- Reports to: Deputy Team Leader, NOURISH Project
- Staff reporting to each postholder: Value Chain Officers (2)
- Contract duration: 2 years, with possibility of extension

To Apply

If interested in this role, please submit a **CV** (no more than 3 pages); a **motivation letter** detailing your interest, suitability and expected salary for the role (no more than 1 page); and a **brief write-up** (no more than 1 page) which also answers the following question: "What do you think are the key opportunities and challenges facing sorghum or Horticulture Value chain in Tanzania's agriculture sector?" The position applied must clearly state the value chain and preferred employment location

This should be sent to Tanzaniarecruitment@farmafrika.org by 5:00 pm EAT on Tuesday 20th, February 2024. Any applications that do not respond to this question will not be considered.